



City Skills



Learning and Development Practitioner Knowledge Skills and Behaviours



The L&D Practitioner apprenticeship requires the development of the following professional behaviours, knowledge and skills.

Professional Knowledge

The L&D Practitioner will have an understanding of:

Technical Expertise-

- K1 Foundation level theories and models that underpin effective adult learning and group behaviour. For example, training/learning cycle, group dynamics, continuing professional development, evaluation.
- K2 How different learning delivery channels – face-to-face, blended or digital – contribute to effective learning.
- K3 How to measure the impact of a learning intervention on delegates, eg L1/L2 Kirkpatrick, improvement in skills.
- K4 The latest learning practice.
- K5 How diversity and inclusion influence the planning and delivery of L&D interventions.

Business and Commercial understanding-

- K6 What their organisation does, its structure, values and its external market and sector.
- K7 The commercial context and drivers and process behind learning needs and solutions.

L&D function-

- K8 The various L&D roles that may be required for effective learning and development in an organisation.
- K9 Their roles and responsibilities within the L&D structure.
- K10 The policies and processes required for effective organisational learning.

Management information and technology-

- K11 The role of data to analyse learning needs and ensure effective delivery.
- K12 How internal information systems can support learning.
- K13 How technology supports learning, including an understanding of digital platforms/delivery channels as relevant.

Professional Skills

The L&D Practitioner will be able to:

Identification of training/ learning needs-

- S1 Identify and analyse learning needs: establish a team and individual capability and learning gaps, in line with organisational performance outcomes and to enable effective evaluation.
- S2 Use sound questioning and active listening skills to understand requirements and establish root causes i.e. establishing that it really is a learning/training need, before developing L&D solutions.
- S3 Consult with stakeholders to draw out relevant information and provide feedback to inform learning and training needs requirements.
- S4 Use effective analytical skills to seek out and analyse information.
- S5 Take ownership through to resolution, escalating complex situations as appropriate.

Training / Learning Design-

- S6 Design, construct and structure training/learning resources to meet a variety of needs, which will include:
 - Research of delivery options and resources including digital/online/ blended solutions (including identifying existing resources)

- Planning programmes / sessions / modules
- Selecting appropriate delivery methods
- Designing creative, engaging, appropriate, and inclusive learning activities (could be e-learning, digital collaboration, group sessions, blended etc.)
- Developing materials and resources to support learning.

Training/ Learning delivery-

- S7 Confidently engage all learners in structured learner-centred training, primarily of 'content-driven' training resources.
- S8 Plan, organise and prepare for a training/learning event/intervention in a timely fashion.
- S9 Interact with learners of varying abilities, using a broad range of techniques and carefully planned and executed questioning techniques.
- S10 Facilitate and deliver learning in a face-to-face, blended and digital environment as appropriate.
- S11 Monitor a learner's progress and deliver motivational and developmental feedback.
- S12 Manage participation, attitudes and behaviours to reach learning objectives.
- S13 Use effective coaching skills to enable learners to achieve learning objectives.

Evaluation-

- S14 Evaluate the impact of learning solutions - measure and assess development initiatives for effectiveness, business relevance, efficiency, and continually seek ways to improve learning solutions.
- S15 Build evaluation mechanisms for learning outcomes including the use of quantitative and qualitative feedback where appropriate.
- S16 Apply techniques to analyse the impact of training from learners' experience.

Communication and Interpersonal-

- S17 Communicate and influence through a range of media e.g. phone, face-to-face, email, online/virtual, adapting their style to their audience.
- S18 Build trust and sound relationships with customers/learners/colleagues.
- S19 Handle conflict and sensitive situations professionally and confidentially.

Teamwork and Collaboration-

- S20 Consistently support colleagues / collaborate within the team and L&D to achieve results.
- S21 Build and maintain strong working relationships with others in the L&D team, HR and the wider business as required.

Professional Behaviours

The Practitioner will be able to demonstrate:

Constant and Curious Learner-

- B1 Proactively look, listen and question to understand and learn.
- B2 An interest in new ideas and techniques, seeking and taking on board feedback, identifying areas for self-development.
- B3 A willingness to explore and take risks to learn something new.

Collaborative Partner-

- B4 Consideration of the needs of others alongside the needs of the business.

- B5 They act with integrity and demonstrate organisational values in the way they interact with others.
- B6 They deliver the outcomes of their work through co-design, with a willingness. to question and challenge as appropriate.

Passionate and Agile Deliverer-

- B7 In energy and enthusiasm for their work, ensuring the focus is always on delivering the best learning outcomes and impacts.
- B8 Responsiveness and flexibility to changing business and learner needs.
- B9 Personal resilience to manage competing priorities.
- B10 Confidence in delivery.

